



# **CASE STUDY**

## **LOGISTIC INDUSTRY SOFTWARE LICENCE OPTIMIZATION**

## **QUICK FACTS**

#### **INDUSTRY:**

• Logistics and transportation

### **SELECTION CRITERIA:**

- Price
- References
- Experiences of earlier common work
- Flexibility
- Comprehensive and up to date knowledge

#### **PLATFORM:**

• SharePoint Server Enterprise

## **TECHNOLOGY:**

- SharePoint
- ASP.NET
- jQuery

#### **CUSTOMER PROFILE**

Our client is a privately owned International transportation provider.

## **EXPECTATIONS:**

To help with software compliance including:

- PRE-Audit guidance
- Assessment of License Optimization
- Risk Analysis of being Non-Compliant
- Realized cost savings through proper license optimization
- Negotiation and Counsel with software vendor on client's behalf.

#### **CHALLENGES:**

Recognizing the impact both from a financial and legal standpoint, HyperTeam was chosen to assess and develop a license optimization plan to reduce the financial exposure of being non-compliant.

#### **HYPERTEAM'S SOLUTION:**

Utilizing their knowledge of software compliance auditing, HyperTeam developed an Enterprise Architecture Management based solution to fix the problem.

## AFTER CORRECTING THIS PROBLEM, THE CLIENT WAS ABLE TO REALIZE THE FOLLOWING BENEFITS:

- Ultimately prepared for any future software license auditing.
- Through our assessment and explanation of license compliance by utilizing EAM the client improved its knowledge of
  - a) IT architecture elements and connections (servers, software)
  - b) IT applications and connections
  - c) Relevant business processes
  - d) Organizational and user information
  - e) Script-based assessment of Oracle software products
- Identification of legal and financial risks and classification through operational analysis.
- Creation of SOP's and compliance procedures
- Realized cost savings through program implementation
- Strategic preparation and knowledge to achieve compliance to reduce unnecessary cost.

## **ABOUT HYPERTEAM**

HyperTeam provides Management Consulting Services & IT Consulting.

Our knowledgeable consultants deliver measureable results & improve business outcomes. We help organizations to utilize technology to transform & optimize business processes, improve operational performance, manage risk and compliance.

HyperTeam is a Microsoft Certified Partner and ISO 9001:2008 Certified company. Learn more at www.hyperteam.com.

#### **EXPERIENCE**

As a result of the professional guidance provided to the client, they were able to decrease the Risk associated with being non-compliant. This allowed the client to make better decisions regarding future business operations. This knowledge also helped them maintain future compliance which continued to reduce costs. In summary, by utilizing the Enterprise Architecture Management models, the transparency of the operation improved. Also, it provided a solution to managing software licenses thus allowing the organization to improve performance while managing exposure to risk and compliance.